

PROCUREMENT SUMMARY

RFP# 2024-008

Date Submitted:	March 11, 2024	Procurement Process:	Request for Proposals (RFP)															
Submitted by:	Brian Davis	Length of Advertising:	Standard (15+) days															
Supplier Name:	Nextran Truck Centers	Source Selection Method:	Highest Proposal Scoring															
Description:	Tandem Axle Dump Trucks (QTY-2)	Fair Price Determination:	Adequate Price Competition															
Agreement Type:	Purchase Order	Not Low Bid Award:	See Proposal Scoring Totals															
Contract Number:	Purchase Order	County Business:	No County Businesses Responded															
Contract Category:	One-Time Purchase	Submissions Received:	4	Vendors Contacted: 232														
Contract Term:	Other - See Notes	<table><tr><th colspan="2">RFP/RFQ Selection Criteria Used in Selection Process</th></tr><tr><th>Weight</th><th>Evaluation Criteria</th></tr><tr><td>25%</td><td>Technical Specifications - Dump Truck</td></tr><tr><td>20%</td><td>Technical Specifications - Dump Body</td></tr><tr><td>15%</td><td>Service</td></tr><tr><td>10%</td><td>Warranty</td></tr><tr><td>30%</td><td>Price</td></tr></table>			RFP/RFQ Selection Criteria Used in Selection Process		Weight	Evaluation Criteria	25%	Technical Specifications - Dump Truck	20%	Technical Specifications - Dump Body	15%	Service	10%	Warranty	30%	Price
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30%	Price																	
Contract Value:	\$ 425,416.34																	
Contract Options/Renewals:	None																	
Source of Funds:	SPLOST																	
Debarred/Suspended:	No (screen-print on file)																	
SAM Requirement:	Registration Not Required																	
BOC Meeting Prepared for:	March 19, 2024																	

Bidder/Proposing Business	Place of Business	Evaluated Price	Score
Nextran Truck Centers	Kennesaw, GA.	\$ 425,416.34	94.86
Peterbuilt of Atlanta - Kennesaw	Kennesaw, GA.	\$ 386,200.00	76.33
Peach State Truck Centers	Norcross, GA.	\$ 391,518.00	63.40
MHC Kenworth - Atlanta	Mableton, GA	\$ 442,823.50	50.94

Evaluation Notes
Cherokee County issued RFP # 2024-008 for the purchase of (2) complete and equipped tandem axle dump trucks whose primary use is to work in conjunction with the Public Works department road paving equipment. (232) Vendors were contacted of which (4) submissions were received. Each submittal was evaluated by members of the Public Works department and the Fleet Management department. Evaluation criteria consisted technical specifications (45%), service (15%), warranty (10%) and price (30%). Nextran Truck Centers was evaluated as the highest scoring, responsive and responsible firm, and is therefore recommended for award.

Other Important Considerations

Technical Evaluation Analysis and Scores

Percent of Category	Points	Area of Evaluation	MHC Kenworth-Atlanta	Nextran Truck Centers	Peach State Truck Centers	Peterbilt of Atlanta - Kennesaw
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Possible Points:	25	Tandem Dump Truck Specifications				
100%	25.00		7.80	23.25	13.18	17.16

Possible Points:	20	Dump Body & Exhibit "A" Specifications				
100%	20.00		6.67	20.00	9.67	14.67

Possible Points:	15	Service				
100%	15.00		6.31	14.38	5.63	8.50

Possible Points:	10	Warranty				
100%	10.00		4.00	10.00	5.33	6.00

70%	70.00	Total Technical	24.78	67.63	33.80	46.33
30%	30.00	Price Score	26.16	27.23	29.59	30.00
100%	100	Price + Technical	50.94	94.86	63.40	76.33

Companies in order of scoring:		4	1	3	2
Company Name:		MHC Kenworth-Atlanta	Nextran Truck Centers	Peach State Truck Centers	Peterbilt of Atlanta - Kennesaw

PRICING ANALYSIS AND SCORING

PROPORTIONAL DIFFERENCE TO LOW BID

Points Available	MHC Kenworth- Atlanta	Nexttran Truck Centers	Peach State Truck Centers	Peterbilt of Atlanta - Kennesaw
30	\$ 221,411.75	\$ 212,708.17	\$ 195,759.00	\$ 193,100.00
Low Bid: \$ 193,100			Under Average	Under Average
Percentage of Points Earned	87%	91%	99%	100%
Number of Points Earned	26	27	30	30

Low Bid	High Bid	Average	Range	# of Bids	# Under Average
\$ 193,100	\$ 221,412	\$ 205,745	\$ 28,312	4	2